

Message Text

LIMITED OFFICIAL USE

PAGE 01 SOFIA 00204 311516Z

44

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W
----- 112730

P R 311440Z JAN 75
FM AMEMBASSY SOFIA
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 9167

LIMITED OFFICIAL USE SOFIA 0204

E.O. 11652: NA
TAGS: BEXP, BU
SUBJECT: TRADE OPPORTUNITY: BULGARIAN INTEREST IN PURCHASE OF
VALVE FACTORY

COMMERCE FOR BEWT/TDAD/VAN DER BURGH; STATE FOR EUR/EE

REF: A) SOFIA 2136; B) STATE 264886; C) SOFIA 2336

1. DEPUTY PRIME MINISTER DOYNOV HAS SENT WORD THAT GOB
HAS RECEIVED NEGATIVE RESPONSE FROM ROCKWELL INTERNATIONAL
TO THEIR REQUEST FOR PROPOSAL FOR FACTORY TO PRODUCE
VALVES AND PIPE FITTINGS.

2. BULGARIANS WOULD STILL LIKE TO BUY SUCH A FACTORY FROM
THE US AND WOULD THEREFORE APPRECIATE INDICATION OF ALTERNA-
TIVE SOURCE OF SUPPLY TO WHICH THEY MIGHT ADDRESS SPECIFICA-
TIONS. AS TWO MONTHS HAVE BEEN LOST SINCE ROCKWELL INDICATED
INITIAL INTEREST, BULGARIANS REQUEST EARLY REPLY.

3. AS IN CASE OF REF B, IT WOULD BE HELPFUL TO HAVE ALSO
THE NAME OF INDIVIDUAL (OR INDIVIDUALS) IN OTHER FIRM (OR
FIRMS) TO WHOSE ATTENTION THEY SHOULD SEND DETAILED
INQUIRY.
HERZ

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975SOFIA00204
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750036-0698
From: SOFIA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975012/aaaaabhx.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 SOFIA 2136, 75 STATE 264886, 75 SOFIA 2336
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 01 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 MAY 2003 by ShawDG>; APPROVED <05 MAY 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITY: BULGARIAN INTEREST IN PURCHASE OF VALVE FACTORY
TAGS: BEXP, BU
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006